



**Institute of
Management Technology**
Ghaziabad | Nagpur | Dubai | Hyderabad



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Management Technology**
Ghaziabad | Nagpur | Dubai | Hyderabad



**EMPOWERING
TODAY'S
MINDS
TO LEAD TOMORROW'S
WORLD**

IMT ADMISSION OFFICE: IMT Ghaziabad, Raj Nagar, Post Box No. 137, Ghaziabad -201001, Delhi NCR

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🌐 www.imt.edu | www.imtnagpur.ac.in | www.imthyderabad.edu.in | www.imt.ac.ae

AN ACADEMIC EXCELLENCE THROUGH PERSEVERANCE

Institute of Management Technology, India's premier management school has been a pioneer in grooming leadership through Innovation, Execution and Social Responsibility since 1980. IMT started its legacy from Ghaziabad in the Delhi NCR region and has now spread its wings to establish premier campuses across the country in Nagpur and Hyderabad as well as an international campus in Dubai.

The institute has successfully and consistently translated its vision to be a leading management institution that contributes to the development of business and society through excellence in grooming leadership, entrepreneurial talent and research.



Institute of
Management Technology
Ghaziabad, Delhi NCR



www.imt.edu

IMT GHAZIABAD



**Institute of
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DIRECTOR'S MESSAGE

**DR. ASISH K
BHATTACHARYYA**

The world is changing very fast. Job profiles are changing with the rapid innovation in information technology and emergence of disruptive forces. Consequently, technical and management skills are becoming obsolete faster than before. Only those executives are successful, who unlearn and learn fast. Our motto is to help the students 'learn to learn', while preparing them for the right job-profiles, which they obtain in the initial five years. We balance skills and knowledge. At IMTG, we believe in continuous improvement – all the courses are reviewed annually while contemporary topics, new readings, new case studies etc. are included along with new and innovative elective courses. We had introduced courses like 'Design Thinking', 'Creative Thinking' and 'Sustainability and Social Responsibility' (SSR). These courses have now stabilized. This year, we are introducing a course on 'Entrepreneurial Mind-Set'. All these courses prepare the students to function in a creative environment and to demonstrate an entrepreneurial mind-set at the work place. Further, we have an entrepreneurship-cell and incubation centre to support the students who choose to create jobs rather than looking for them. Many of you will get admission in more than one business school. Please make the right choice, as that will make or break your career.

I wish success to all MBA aspirants.

Dear Friends,

I appreciate your decision to apply for admission in the Post-Graduate Diploma in Management (PGDM) Programs in the Institute of Management Technology Ghaziabad (IMTG). If you get admission, you will get the golden opportunity to pursue your management education in one of the seven AACSB accredited top business schools in India, which has a legacy of 38 years and which is continuously being ranked among the top 12 business schools.

IMTG provides you an excellent campus life. The IMTG community is diverse in terms of gender, geographical locations, ethnicity, educational background, experience and hobby. Faculty and students come with different perceptions and world vision. Therefore, there is ample scope to learn from peers through group activities. IMTG encourages students to participate in competitions outside the institute which exposes them to other eco-systems and helps them to learn from failures. We believe that lessons learnt outside the classroom are as important as the ones learnt inside. Classroom learning includes sessions with senior industry practitioners. As a rule, 20 to 30 per cent of sessions from every course are conducted by leading experts from the industry. This helps to blend theory with practice and gives opportunity to students to learn contemporary industry practices. This way, innovative courses are delivered by the leaders of today.

Engaging senior executives as guest faculty and adjunct faculty is a unique practice in IMTG. Moreover, briefing sessions by highly acclaimed professors, industry practitioners, achievers in different fields and business leaders are held regularly to provide students with insights into the 'big picture' and to learn from the experiences of established professionals. IMTG being a 38-year old institute has a strong alumni base, which helps it to connect with the industry.

CAMPUS HIGHLIGHTS

With an aim to restructure the boundaries of the management education in India, we have been enabling our students to learn and apply their skills in today's ever-evolving global landscape.

Our comprehensive range of AICTE and AIU approved programs like PGDM, PGDM Executive and PGDM Part-Time enable our students to tackle the rapidly changing world by offering opportunities to get involved in campus life and gain career-oriented experiences.

Life at IMT Ghaziabad is intense but inspiring. The dynamic environment of the campus attracts people from all over the world. The student life is loaded with classes, team-work assignments and personal study time. However, it does not revolve around just studies. IMT believes in helping students implement a work-life balance and student life also entails a variety of activities to unwind from the hectic schedule.

The campus, which is conveniently located close to the City Centre, is fully equipped with all the resources that encourage optimal personal development with activities such as Regional Day, a celebration of the cultural diversity on campus, and Chakravayuh, a three-day long non-stop sporting event organized at the Ghaziabad campus. Sportsmen like Jonty Rhodes and Piyush Chawla have graced the occasion, hailed as the "Olympics of B-schools" in past years.

A gamut of committees, a rigorous curriculum and a student-driven environment at IMT Ghaziabad provide a rich and resourceful network of peers and seniors for students.

The gala celebrations, the late-night studies, the participation in events and the classroom learnings are valued by the students even after they have left the institute. All this and much more is the reason why we believe that "IMT never sleeps".

For more details on campus life, please visit: www.imt.edu/student-life/





Business is an ever-evolving phenomenon and so is business school education. IMT Ghaziabad, currently in the process of revising its curriculum, continues to raise the bar in terms of content and pedagogical practices. Key highlights of the new curriculum will be cross-functional core courses like Design Thinking, Negotiation Skills and Cross-Functional Simulation. These courses add creativity and flexibility to the students' problem-solving skillset for the emerging business environments.

Further, the institute offers hands-on course on Sustainability and Social Responsibility. It requires the students to work with the community through on-ground projects. The idea here is to understand how people who are different from us live their lives, to appreciate contribution as a value and to know how every business decision we take impacts society.

In addition, specialization tracks will be offered which will make the students ready for industry in the tracks of their choice. For more details on PGDM Program, please visit: www.imt.edu/pgdm/

PROGRAMS OFFERED

IMT Ghaziabad offers Two-year full-time AICTE approved and AACSB accredited residential program in Business Management.

PGDM (Full-time)

PGDM (Marketing)

PGDM (Finance)

PGDM (DCP - Dual Country Program)

PGDM (Banking and Financial Services)*

PGDM (Executive)

The PGDM Executive is a full-time, residential, AICTE approved and AACSB accredited 15-month program akin to an accelerated MBA. Primarily aimed at grooming Experienced Executives for a General Management role in the Functional Domain with a Global Orientation. This includes a 6-8-week Global Career Accelerator (GCA) at one of IMT's European Partners.

For more details on PGDM Executive, please visit: www.imt.edu/pgdm-executive/

PGDM (Part-time)

The PGDM-Part Time is an AICTE approved program, designed for working executives, entrepreneurs and professionals. Started in 1981, it is the second oldest program offered by IMT Ghaziabad. The program is also accredited by AACSB (The Association to Advance Collegiate Schools of Business), USA. The program gives flexibility to the working executives with classes held during weekends at IMT Ghaziabad Campus.

For more details on PGDM Part-time, please visit: www.imt.edu/pgdm-part-time/

**All programs at IMT Ghaziabad are approved by AICTE.*

**PGDM (Banking and Financial Services) is newly offered specialization at IMTG. Approval for the program by AICTE is awaited.*

INFRASTRUCTURE

Established in the year 1980, the Ghaziabad campus is spread across 14 acres of land, carrying a legacy of 38 years, and backed by state-of-the-art infrastructure. The iconic academic building features a seamless pattern of Swirls-that-Whirl, designed to inspire positive energy and creative thought within the spiraling structure, free of obstacles.

Every section of the IMTG campus has been designed to encourage the growth of a future manager and leader. The new academic block houses centrally air-conditioned classrooms and lecture theaters with built-in projectors and screen facilities. The campus also includes an enormous auditorium with the capacity to hold more than 700 people.

- 24-hour security.
- A fully functional and hygienic mess area serving 4 meals a day.
- 24x7 canteen and café stall to satisfy untimely refreshment needs.
- Guest house to host campus guests including visiting professors and industry mentors.
- Wi-Fi enabled to ensure seamless learning and uninterrupted communication.
- Extensive Collection of about 45000 books and 10000 journals in IMT Ghaziabad's library.



The in-house research laboratories such as Bloomberg Lab, Analytics Lab, Media and Entertainment Lab and many more, equipped with unique and sophisticated databases, serve as case development centers for discovery, interpretation and documentation of trends occurring across different fields of management. Additionally, the E-cell at IMTG has been instrumental in fostering an environment for entrepreneurship on campus.

There are dedicated spaces for football and cricket grounds, basketball and volleyball courts, along with a multipurpose gymnasium, promoting engagement and recreational activities amongst the students. The amphitheater at the heart of the campus is another major attraction. The greenery throughout the campus makes IMT Ghaziabad one of the most visually and spiritually appealing B-Schools in the country.

For more details on campus facilities, please visit: www.imt.edu/campus-facilities/





FACULTY



Our faculty are recognized specialists in the global business community who innovate and conduct meticulous research at the foremost edge of their domains. They are hand-picked professionals who combine an understanding of the current best practices in global business with the practical concerns of today's corporations, through their research and consultancy projects.

And they're committed to the development of the next generation of global business leaders.

The academic and research environment at IMT Ghaziabad attracts the most competent, qualified and experienced faculty from both, academia and industry. The institute is privileged to have such resources – the faculty group of accomplished professors who teach, mentor and groom our students to become knowledgeable and responsible leaders.

With a strength of about 100 in-house professors, supported by more than 150 academicians and industry veterans as visiting faculties from around the world, our educators are expected to spend significant time with students in and outside the classrooms and help them define as well as actualize their professional goals.

For more details on faculty, please visit: www.imt.edu/faculty-profiles/

PLACEMENTS



Mr. Vishal Goyal
Head-Corporate Relations, IMT Ghaziabad

IMT Ghaziabad witnessed its most successful round of placements yet with the largest batch passing out of the campus this year.

An extra-ordinary line-up of some of the best companies ensured that IMT had successful placements. A lot of previous records were smashed as a bevy of world-renowned companies queued up to offer some enviable offers. While the highest international package was of **Rs. 57.40 lacs**, the top **50 students** took home an average of **Rs. 20 lacs**. The overall average of the entire batch increased to approximately **Rs. 12.6 lacs**.

The Institute's popularity among corporates was instrumental as nearly **40 new companies** forged partnerships and recruited from the campus for the first time. These new associations got us **89 more offers**. The batch received job offers from a variety of sectors such as FMCG, Consulting, Market Research, Engineering Industries, Projects, Pharmaceutical, IT & ITes, BFSI, Telecom, Automotive, Energy & Power, Retail etc.

The students have been recruited for various roles in Investment Banking and Advisory Services, Risk Management, Project Management, Business Consultant, Wealth Management, Strategy and Business Development, IT Process Management, Business Analysts, Product Management, Relationship Managers, Business Managers, Rating Analyst, Research Associates, Roles in Global Operations, Commercial Banking, Pre-Sales/Sales, Management Trainees just to name a few.

The Key highlights are as follows:

The **highest International CTC** package has been **Rs. 57.40 Lakhs PA**.

The **highest Domestic CTC** package has been **Rs. 27 Lakhs PA**.

The **average CTC package** on campus is **Rs. 12.6 Lakhs PA**.



For more details on placements, please visit: www.imt.edu/placements/

COMMON ADMISSION PROCESS

ADMISSION CRITERIA

Applicants for all IMT PGDM and MBA programs must have a minimum three-year Bachelor's degree or equivalent, with minimum 50 percent aggregate marks in any discipline. Applicants who are appearing for the final-year degree examination can also apply, subject to the submission of all mark sheets and passing certificate to IMT's Academic Program office at a later date. Failing to do so will result in cancellation of admission.

IMT GHAZIABAD

To apply for IMT Ghaziabad's two-year PGDM program, applicants must be registered for CAT-2018 OR XAT-2019 OR have appeared/be appearing for the GMAT (January 1, 2015 – February 28, 2019). In the case of candidate(s) applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT receiving the official GMAT score on or before March 15, 2019.

IMT NAGPUR AND IMT HYDERABAD

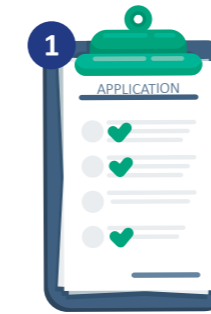
To apply for IMT Nagpur and Hyderabad's two-year PGDM program, applicants must be registered for CAT-2018 OR XAT-2019 OR CMAT-2019* OR have taken the GMAT (1st January 2015 – February 28, 2019). In the case of candidate(s) applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT receiving the official GMAT score on or before March 15, 2019

Note: CMAT-2019* test will be considered for IMT Nagpur and IMT Hyderabad Campus ONLY. IMT shortlists applicants on basis of best score among the above mentioned tests.

IMT DUBAI

Applicants for the MBA program at IMT Dubai must have a full-time undergraduate degree (Bachelor's degree) from an accredited university with a CGPA of 3.0 and above on a 4.0 scale or its equivalent (50%+ overall average). Applicants whose native language is not English are required to take an English Proficiency Test. The minimum required score for TOEFL is 550 (paper-based) and 79 (internet-based) or an IELTS band of 6.0.

APPLICATION PROCESS



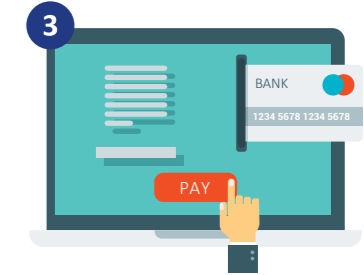
CHECK APPLICATION REQUIREMENTS

Make sure all required documents are ready



FILL ONLINE APPLICATION FORM

There is one Common 'Application Form' for all four campuses



MAKE PAYMENT

Either through Credit / Debit Card / Net Banking or Pay through Demand Draft

SHORT-LISTING OF APPLICANTS FOR PERSONAL INTERVIEW PROCESS (PI)

This year, applicants may submit any one of these test scores: CAT-2018 OR XAT-2019 OR GMAT (1st January 2015 – February 28, 2019) OR CMAT 2019 (for Nagpur & Hyderabad only) score. Applicants can submit more than one test score. GMAT test-based candidates are required to update their test score, on or before March 15, 2019. For candidates applying on the basis of GMAT with pending scores, the processing of application will be provisional. IMT will consider the best score before making the final admission offer.

Applicants will be short-listed for Personal Interview round on the basis of one of the following test scores available CAT 2018 OR XAT 2019 OR GMAT OR CMAT 2019 (for Nagpur & Hyderabad campus) at this stage. Applicants will be called for Personal Interview process only once. Where the candidates have applied on the basis of more than one test score, the best score of such candidates shall be taken into the consideration at the time of Admission Offer. Please note that the Personal Interview process is common for all campuses.

KINDLY NOTE

Short-listed applicants will be called for the Personal Interview round at the center/venue they have selected/will select in Common 'Application Form' and on the date and time which they will select through the Personal Interview Schedule Form, which will be available on IMT's Admissions Portal and enabled for specific time period in the month of January 2019.

ADMISSIONS DECISION

Admission decisions will be made after the Personal Interview process and admission offers will be made to the selected applicants.

SELECTION PROCESS

IMT will conduct the Personal Interview process in February and March 2019 for shortlisted candidates from the IMT Common Application form for its final selection process.

PERSONAL INTERVIEW

The candidate shortlisted will have a Personal Interview process of approximately 20-25 minutes, during which he/she will be evaluated on following four parameters:

Communication/Interpersonal skills
Analytical/Problem solving skills
Business Affairs and General Awareness
Domain Knowledge

The final merit of the candidate is a cumulative weighted average of the following components:

CAT/XAT/GMAT (best score)
Academic Scores (Xth, XIIth and graduation) and quality/reputation and ranking of graduating college/institute/university
Performance in Personal Interview process in terms of above mentioned parameters
Work experience, both in duration and quality (for working candidates)

Important note: Both merit and campus score cut-offs will be the basis of selection for IMT campuses, i.e. Ghaziabad, Nagpur, Dubai and Hyderabad

PARAMETER AND PERCENTAGE



35%

Test score Percentile
(best score in
CAT/XAT/GMAT/CMAT*)



35%

Academic score & Quality
of graduating institute/
university/college



10%

Work experience
(duration & quality)



20%

Performance in
Personal Interview



100%

Total

*CMAT percentile is considered for IMT Nagpur and IMT Hyderabad campuses only

INTERNATIONAL RELATIONS CENTRE (IRC)

International Relations Centre, IMT's window to the world, stays cognizant of the need of budding leaders. The convening power of IRC helps bring together business leaders, faculty and students from across the globe. Since its inception in 2005, IRC has constantly fostered the pedagogy of international ecosystem, providing the students with international exposure, helping them adopt a multi-faceted approach. This includes a plethora of activities such as Student Exchange Program, Faculty Exchange Program, Foreign Language Courses, and Short Term Exchange Program, etc.

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IRC has been successful in hosting more than 550 students on its different campuses, facilitating the exchange of over 600 students, in partnership with 47 institutions across 26 countries. Its Faculty Exchange Programs enable the students to learn from the best minds from world-renowned universities such as Elon University, USA; Appalachian State University, USA; Grenoble Ecole De Management, France; ISCTE Business School, Poland, and University of Ljubljana, Slovenia, to name a few. IRC has stepped up its endeavors this year, introducing new initiatives such as post-doctoral programs, short-term group immersion programs and Erasmus Mundus Scholarships program. Starting this year, the IRC will be actively working towards facilitating International Management Development Programs (IMDP) in Banking and Finance.

IMT NAGPUR

IMT Nagpur, the second addition to the Group IMT family, has accomplished much in its ten years of existence, helped by the efforts of the IRC. This has been achieved through initiatives such as the Short Term Exchange Program organized at IMT Dubai Campus, Faculty Exchange Programs, etc. to name a few. Further, IMT Nagpur annually organizes the Outgoing Exchange Program for its students, in co-ordination with the IRC, IMT Ghaziabad.

IMT HYDERABAD

IMT Hyderabad, the newest addition to the Group IMT family, has grown in strides since its incorporation thanks to the International Relations Centre. At present, IMT Hyderabad has partnered with 21 esteemed institutes from different countries across the globe, rigorously working towards strengthening its International Relations through various initiatives such as the Outgoing Student Exchange Programs, Faculty Exchange Programs, etc. to name a few, as well as incorporating STEP program for faculty exchange.

IMT DUBAI

IMT Dubai always provides a conducive learning environment for the students to help them achieve a holistic view of the global economy, thus giving them an edge in today's competitive world. The international exposure helps students understand an array of different cultural and community perspectives. With this spirit in mind, IMT Dubai fosters strong international relations with leading universities and institutes in Europe, the USA and India. This has been achieved through initiatives such as the Inbound and Outbound Exchange programs, UAE Immersion programs (one-week) for students from abroad, Double Degree Programs with International Partner Universities.

FEE STRUCTURE

IMT GHAZIABAD TWO YEAR PGDM PROGRAM FEES (2019-2021)

		ADMISSION FEE	TUITION FEE	GROUP INSURANCE	HOSPITALITY	ALUMNI MEMBERSHIP FEE	CAUTION MONEY	TOTAL
Year-I	On receiving Admission offer	50,000			2,00,000			2,50,000
	At the time of Registration		7,62,500	2,500		5,000	15,000	7,85,000
Year-II	At the time of Registration		5,12,500	2,500	2,00,000			7,15,000
Total		50,000	12,75,000	5,000	4,00,000	5,000	15,000	17,50,000

IMT GHAZIABAD PGDM DUAL COUNTRY PROGRAM FEES (DCP) (2019-2021)

YEAR - I

PAYMENT SCHEDULE	ON RECEIVING ADMISSION OFFER			TOTAL FEES IN 1ST YEAR	
	1st Installment	2nd Installment	3rd Installment	Total in INR	Total in AED
Admissions Fees (INR)	INR 50,000			INR 50,000	
	AED	AED	AED	INR	AED
PARTICULARS					
Tuition Fee	16250	16250	14250		46750
Group Insurance	1000				1000
Visa Charges	3000				3000
Hospitality Charges (Double Occupancy)	9000	9000	8000		26000
Hospitality Charges (Single Occupancy)	11000	11000	10000		32000
IMT Publications & Membership	150				150
REFUNDABLE DEPOSITS:					
Hostel Deposit	3500				3500
Library Deposit	1000				1000
Total (with Double Occupancy)	33900	25250	22250	50,000	81400
Total (with Single Occupancy)	35900	27250	24250		87400

YEAR - II

PAYMENT SCHEDULE	AT THE TIME OF REGISTRATION FOR SECOND YEAR	TOTAL FEES IN 2ND YEAR	
		Total in INR	Total in AED
Admissions Fees (INR)	4th Installment	INR	AED
PARTICULARS			
Tuition Fee	5,12,500	5,12,500	
Group Insurance	2,500	2,500	
Hospitality Charges	2,00,000	2,00,000	
Total	7,15,000	7,15,000	

Note: IMT reserves the right to change the fees and other charges at any point of time before the commencement of the Academic Year (June 2019). The final fees will be updated to candidates during offer of Admission to respective campuses.

REFUND POLICY

The institute follows the guidelines recommended by AICTE (Public Notice advertised on April 19, 2007 No. AICTE/Legal/04 (01)/2007) for candidates willing to withdraw their admissions.

DISPUTES AND ARBITRATION

All admissions are subject to the rules and regulations of the Institute and the laws as applicable. In case of dispute, the decision of the Institute shall be final and binding. Further, all matters arising from the present brochure shall be within the jurisdiction of Ghaziabad/Nagpur/Hyderabad/Dubai.

ANTI -RAGGING

Please note that ragging is a form of abuse on new entrants to educational institutions. It is not only considered a serious act of indiscipline and misconduct but is also considered a crime. There exist clear regulations against ragging brought out by the All India Council for Technical Education (AICTE), in view of the directives issued by the Hon'ble Supreme Court of India.

Complaints related to ragging can be lodged with the Police as an FIR and punishment may lead to rustication from IMT as well as imprisonment. You are therefore advised in your own interest to abstain from and dissuade others from any ragging activities, failing which you will be liable for punishment and penalties under the notification dated 01-07-2009 brought out by AICTE. For details, please visit <http://www.aicte-india.org/anti.php>

The detailed provisions with respect to the Anti-ragging Committee constituted by IMT will be notified separately. In case any student gets aggrieved due to activities related to ragging, he/she is advised to immediately report the matter to the Chairperson.

